Form C-1 **Overall Management (Managerial Actions and Competencies) FY 02-3** (See p. 11 for detailed instructions) Wtd Subfactors Strategic Planning/Organizing and Managing Work Develops realistic goals consistent with departmental mission Establishes unit plans, monitors and adjusts effectively Leading and Managing Change/Flexibility/Innovation Develops new ways to deal with problems and opportunities Promotes acceptance and implementation of change Works well in ambiguous situations **Developing a Successful Team/Managing Human Resources** Recommended weight is at least 20% Assures staff understands vision and responsibilities Assigns work to reflect utilization of employee skills Provides for staff development Delegates effectively Seeks employee input in decision-making Leads by example Evaluates subordinates and follows up appropriately Complies with bargaining contracts, EEO policies, rules, etc. Promoting Safety/Minimizing Loss due to Accidents Establish Safety Target, see User's Manual, p. 24-26 Prior Year SI Target SI **Budget Formulation and Fiscal Management** Recommended weight is at least 15% Budget estimates are realistic and conform to requirements Expenditures are prudent, seeks efficiencies and cost containment Initiates revenue enhancement **Problem Solving/Decision Making/Technical Know How** Decisions are sound, realistic, based on appropriate info Makes decisions on a timely basis Decisions reflect appropriate knowledge of subject area Exhibits prudent risk-taking **Customer Focus/Client Orientation** Recommended weight is at least 20% Provides timely, quality service to customers Uses customer feedback to improve operations Proactive in customer service Communication Good oral and written communication, listens effectively Keeps affected parties informed **Building Partnerships** Participates in mutually beneficial partnerships Supports staff in the development of partnerships **Interpersonal Skills**

Weighted Score Total =

Self Starter

Total (weight total must equal 100)